



Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2007 global revenue of \$2.7 billion, Jones Lang LaSalle has approximately 170 offices worldwide and operates in more than 700 cities in 60 countries. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.2 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with approximately \$49.7 billion of assets under management. For further information, please visit our Web site, www.joneslanglasalle.com.

A unique opportunity to contribute to the growth strategy for world's largest real estate services and investment management firm, and join one of the Top 100 Companies to Work for in 2007!

We are seeking a Business Development Analyst to join our Strategic Marketing team to support the generation of business development materials by managing key business statistics, portfolio and headcount data in our Chicago, IL office. The selected candidate will possess a solid foundation in data/content management as well as excellent analytical, research, collaboration and communication skills.

Business Development Analyst – Chicago, IL

- Field ad hoc information requests from central proposal team and other business development/marketing functions across the firm
- Assist with the preparation of new business proposals, Requests for Information and presentations as developed through the central proposal team
- Continually inform central proposal team of relative updates
- Obtain, evaluate and manage key information with established business line stakeholders, maintaining the highest level of accuracy
- Manage key stats library for Americas region, coordinating with other regional information management functions (Europe, Asia Pacific) for key global stats
- Collaborate with and manage ongoing information update process with business line stakeholders and other key knowledge owners within Marketing
- Interpret similar data from varying sources to ensure accurate and coordinated outputs
- Conduct analyses and report results; provide recommendations for reporting improvements

- Bachelor's Degree required, with at least 3 years hands-on experience in information management in a fast-paced business environment
- Exceptional analytical, organizational, problem-solving skills
- Strong interpersonal and writing skills
- Unyielding attention to detail that results in zero errors/defects
- Ability to work independently; prioritizing own work and proactively producing results with minimal guidance
- A high degree of energy, assertiveness, flexibility and resourcefulness
- Exceptional attitude under pressure
- Desire to learn the details of the business, exhibiting individual leadership skills in this area
- Comfortable speaking with and presenting to senior leaders
- Experience in conducting analyses and reporting results
- Commitment to collaboration and teamwork
- Commercial real estate and/or business development experience is not necessary, but highly desired
- Strong MS Office skills, particularly MS Excel

Start a lasting career with Jones Lang LaSalle today!

We offer a competitive salary and benefits package. To be considered, please visit our Web site at www.joneslanglasalle.com/us to apply online. All resumes must be submitted via our web site. Please reference Job # 009656.

Jones Lang LaSalle is an Equal Opportunity Employer